

樂文簡者智海商

商識滿天下
逢周五見報 陳志輝教授



簡文樂博士（見圖）是冠軍科技集團（0092）主

席，為本港第一代IT人，人稱「中文無綫傳訊之父」。他於六十年代擊敗數千名候選人，考進港政，成為十名受重點培訓的電腦程式員之一。

簡博士珍惜這個無限制接觸電腦的機遇，鍛煉自己編寫程式——他每天最早上班、最遲下班。下班後，他常到公共圖書館「打書釘」，飽覽最新「館藏」，至晚上十時又回到辦公室，繼續編寫程式，直至深宵二時才帶着疲乏身軀回家，準備另一天工作。

簡博士不吝嗇買書的金錢，在事業生涯之初，每月花上一半工資購買書籍；他對知識的渴求與執著，使他在事業路途上屢創高峰。

九七毅然創業

一九八七年是簡博士事業和人生轉捩點。當時，他是滙豐、大東及怡和等公司合組之亞洲電腦公司的總經理，負責集團全球電腦系統營運。雖然坐擁千萬資產，但活力過人的他，沒打算提早退休。那時距香港回歸只有十年，對史學素有研究的簡博士預祝九七年時，英資公司會把大部份主要業務撤離香港，他極有可能失去工作。面對職業生涯危機，簡博士無懼前路茫茫，反而更積極，毅然與友人創業，成立冠軍科技。

業務遍全球逾50市場

集團發展至今，業務遍及全球逾五十個市場，簡博士亦成為本港及華人社會資訊科技界的殿堂級人物。問及財富對他的意義時，他說財富使他有更多資源去幫助有需要的人、回饋社會。「還有購買更多的書籍，亞馬遜網上書店就曾因我購買藏書之鉅，給予我『圖書館級』VIP折扣。」

時至今日，身為中大一九八〇年MBA校友的簡博士



還不斷從琳瑯書目中吸取「知識」，以增進對「人」及「世界」的了解、提升智慧。難怪年屆耳順，簡博士魄力及風采依然，可謂「腹有詩書氣自華」了！（撰文：凌羽一）

（本欄為中大商學院本科課程定期學術活動，專訪城中的商界精英及社會賢達，吸取他們的成功之道、領導技巧及管理精髓。）



Mr Jeffrey Hui (Integrated BBA alumnus) led two business students, Alvin Wong (Quantitative Finance Year 3) and Philip Tse Ka Chun (Integrated BBA Year 2), to conduct an interview with Dr Paul Kan, SBS, CBE, JP, Founder and Chairman, Champion Technology Holdings Ltd. Dr Kan talked about the keys to be success and emphasized the importance of being a person of high ethical and moral standards.

Alvin concluded what he learnt from Dr Kan after the meeting: *Business elites are rare in Hong Kong. I was so honored to meet one of them, Dr Paul Kan, the owner of three listed companies as well as the pioneer of multilingual wireless communication. The two-hour interview was filled with insights and wisdoms. I would like to share with you two of Paul's formulas for success.*

Nobody succeeds without a reason. Dr Kan is no exception to this although he was too humble to claim he is successful. So the first key is that Dr Kan's enjoys every bits of his life. It is what motivates him to put his full efforts into every matter. When asked the reason he chose IT as career even though by that time nobody knows about this industry, he said it was nothing to do with planning. Rather it is a sense of commitment when given a task – he simply wanted to get the job done, like Donald Tsang. So, I call this Formula A, A for attitude, meaning to dedicate and devote his full time and energy in completing the task at hand.

The second key is that Dr Kan reads a great deal. He spent at least two hours in libraries after work when he was still junior. Even now, he insists on reading and has promised himself to learn at least one new piece of knowledge everyday. He is truly confident about his knowledge – you will realize it from his every word. Unlike his wealth, nobody could deprive him of the knowledge he learnt. I name this Formula K, K for being knowledgeable.

I hereby hope these two formulas can help you as much as it has me."



From left: Alvin Wong, Dr Paul Kan, Founder and Chairman, Champion Technology Holding Ltd, Philip Tse Ka Chun